

FOREIGN TRADE
SERVICES





WHAT WE DO?



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INTERNATIONALIZATION PROCESS ASSIST

**Assisting food and beverage producers in their internationalization process;
Identify potential customers in Brazil, USA and Europe;**



FOCUS ON COCONUT DERIVATIVES

**Focus on coconut derivatives sales as raw material and finished products on
consumer's packaging to retails chains on the above markets;**



LOGISTIC AND BROKER COMPANY REPRESENTATION

**We also represent a large logistics and broker company USA company, with
the purpose of supporting its customers, in world wide on its exportations to
USA.**



**OUR MAIN
ACTIVITIES**



OUR MAIN ACTIVITIES.

Business Planning

- **Exportation business planning along with the producers;**
- **Consumers Price research in Brazil, USA and Europe;**
- **CIF, FOB and DDP products prices to the above markets;**
- **Assisting exporters on merchandising materials;**

FDA Registration Supports

- **Packaging and labeling advices;**
- **Support on obtaining certificates;**
- **FCE and SID registration with FDA**



OUR MAIN ACTIVITIES.

Sales Activities on the Market

- **Negotiation with potential distributors and retailers;**
- **Raw materials negotiation with distributors and food companies;**
- **New product identification to advice exporters on R&D process.**

Logistic Activities

- **Identifying partners on the supply chain;**
- **Recommending brokers and sales agents on delivery process;**
- **Pos sales actions with the current customers.**



PARTNERS DO NATURAL



Sabor das Índias



fhom[®]



MANUEL
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CONTACT US



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